

CONTRACT



WRC
4001 Nebraska Ave. NW
Washington, DC 20016
(202) 885-4000

www.nbcwashington.com

And:

SMART MEDIA GROUP
814 KING STREET
SUITE #400
ALEXANDRIA, VA 22314

<u>Contract / Revision</u> 337307 /		<u>Alt Order #</u>
<u>Product</u> ORDR		
<u>Contract Dates</u> 09/25/12 - 10/05/12	<u>Estimate #</u> 925C01	
<u>Advertiser</u> GEORGE ALLEN FOR US SENATE/NRSC		<u>Original Date / Revision</u> 09/24/12 / 10/02/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WRC	<u>Account Executive</u> Kaitie Conway	<u>Sales Office</u> Washington DC
<u>Special Handling</u>		
<u>Demographic</u> RA35+		
<u>IDB#</u> 1046	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u> 11372		<u>Advertiser Ref</u> 15664

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WRC	09/30/12	09/30/12	News Sun 6-7a	6-7a		1:00			NM	0	\$0.00
	IP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----S				1	\$900.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WRC	09/24/12-09/30/12	News Sun 6-7a	6-7a	-----S	1:00		\$900.00	NM		
		See MG 7.2,7.3,7.4,7.5 PREEMPT										
N 2	WRC	09/25/12	09/28/12	5-6A NEWS4 @5AM	5A-6A		1:00			NM	2	\$2,000.00
	IP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-1--1--				2	\$1,000.00			
N 3	WRC	09/27/12	09/27/12	5-6A NEWS4 @5AM	5A-6A		1:00			NM	1	\$1,000.00
	IP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	---1---				1	\$1,000.00			
N 4	WRC	09/30/12	09/30/12	News Sun 7-8a	7-8a		1:00			NM	1	\$1,100.00
	IP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----S				1	\$1,100.00			
N 5	WRC	09/28/12	09/28/12	Ellen	3P-4P		1:00			NM	1	\$1,260.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	----F--				1	\$1,260.00			
N 6	WRC	09/25/12	09/27/12	Ellen	3P-4P		1:00			NM	3	\$3,780.00
	CDR											

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FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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<u>Advertiser</u> GEORGE ALLEN FOR US		<u>Original Date / Revision</u> 09/24/12 / 10/02/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	- 111 - - -				3	\$1,260.00			
N 7	WRC	09/29/12	09/29/12	Saturday Today 7-9a	8A-9A		1:00			NM	4	\$13,220.00
IP												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	- - - - - S -				1	\$1,600.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WRC	09/24/12-09/30/12	Saturday Today 7-9a	8A-9A	- - - - - Sa - -	1:00		\$1,600.00	NM		
See MG 7.2,7.3,7.4,7.5												
PREEMPT												
	2	WRC	10/03/12-10/06/12	11-1135p M-SU L NEWS	11P-1135P	- - - WThFSa - -	1:00		\$7,200.00	NM		
Ⓜ MG for 1.1,26.1,7.1												
	3	WRC	10/03/12-10/05/12	5-6A NEWS4 @ 5AM	5A-6A	- - - WThF - - - -	1:00		\$1,620.00	NM		
Ⓜ MG for 1.1,26.1,7.1												
	4	WRC	10/03/12-10/05/12	6-7A NEWS4 @ 6AM	6A-7A	- - - WThF - - - -	1:00		\$3,600.00	NM		
Ⓜ MG for 1.1,26.1,7.1												
	5	WRC	10/03/12-10/05/12	11A-12P MIDDAY NEWS	11A-12P	- - - WThF - - - -	1:00		\$800.00	NM		
Ⓜ MG for 1.1,26.1,7.1												
N 8	WRC	09/30/12	09/30/12	News 4 Sun 9-10a	9-10A		1:00			NM	1	\$1,800.00
IP												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	- - - - - S				1	\$1,800.00			
N 9	WRC	09/29/12	09/29/12	Saturday Today 7-9a	7A-8A		1:00			NM	2	\$3,600.00
IP												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	- - - - - S -				2	\$1,800.00			
N 10	WRC	09/27/12	09/27/12	4-5P NEWS4 @ 4PM	4P-5P		1:00			NM	1	\$2,160.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	- - - T - - -				1	\$2,160.00			
N 11	WRC	10/01/12	10/01/12	4-5P NEWS4 @ 4PM	4P-5P		1:00			NM	1	\$2,160.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/01/12	10/07/12	M - - - - -				1	\$2,160.00			
N 12	WRC	09/25/12	09/25/12	4-5P NEWS4 @ 4PM	4P-5P		1:00			NM	1	\$2,160.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	- T - - - - -				1	\$2,160.00			
N 13	WRC	09/25/12	09/27/12	6-7A NEWS4 @ 6AM	6A-7A		1:00			NM	2	\$4,800.00
IP												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	- 1 - 1 - - -				2	\$2,400.00			
N 14	WRC	09/30/12	09/30/12	Sunday Today 8-9a	8-9A		1:00			NM	1	\$2,400.00
IP												

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FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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Contract / Revision	Alt Order #
337307 /	

Contract Dates	Product	Estimate #
09/25/12 - 10/05/12	ORDR	925C01

Advertiser	Original Date / Revision
GEORGE ALLEN FOR US	09/24/12 / 10/02/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 -----S 1 \$2,400.00												
N 15	WRC	10/01/12	10/01/12	6-7A NEWS4 @ 6AM	6A-7A		1:00			NM	1	\$2,400.00
IP												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 10/01/12 10/07/12 1----- 1 \$2,400.00												
N 16	WRC	09/26/12	09/27/12	6-7A NEWS4 @ 6AM	6A-7A		1:00			NM	2	\$4,800.00
IP												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 --11--- 2 \$2,400.00												
N 17	WRC	09/30/12	09/30/12	6-630P NEWS4 @ 6P SU W	6-630P		1:00			NM	1	\$2,520.00
CDR												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 -----S 1 \$2,520.00												
N 18	WRC	09/25/12	09/27/12	1135-1237A TONIGHT SHOW	1135P-1237A		1:00			NM	2	\$5,040.00
CDR												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 -1-1--- 2 \$2,520.00												
N 19	WRC	10/01/12	10/01/12	9-10A TODAY SHOW 2	9A-10A		1:00			NM	1	\$2,700.00
CDR												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 10/01/12 10/07/12 M----- 1 \$2,700.00												
N 20	WRC	09/25/12	09/27/12	5-6P NEWS 4 @ 5PM	5P-6P		1:00			NM	2	\$5,760.00
CDR												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 -1-1--- 2 \$2,880.00												
N 21	WRC	09/29/12	09/29/12	Sat. Night Live	1130P-1:02a		1:00			NM	1	\$3,000.00
IP												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 -----S- 1 \$3,000.00												
N 22	WRC	10/01/12	10/01/12	7-9A TODAY SHOW	7A-9A		1:00			NM	1	\$3,000.00
IP												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 10/01/12 10/07/12 M----- 1 \$3,000.00												
N 23	WRC	09/25/12	09/25/12	7-9A TODAY SHOW	7A-9A		1:00			NM	1	\$3,000.00
IP												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 -T----- 1 \$3,000.00												
N 24	WRC	09/25/12	09/27/12	6-7P NEWS4 @ 6PM	6P-7P		1:00			NM	3	\$9,720.00
CDR												
Week: <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> 09/24/12 09/30/12 -111--- 3 \$3,240.00												
N 25	WRC	10/01/12	10/01/12	6-7P NEWS4 @ 6PM	6P-7P		1:00			NM	1	\$3,240.00
CDR												

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<u>Advertiser</u> GEORGE ALLEN FOR US		<u>Original Date / Revision</u> 09/24/12 / 10/02/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/01/12	10/07/12	1-----				1	\$3,240.00			
N 26	WRC	09/30/12	09/30/12	630-7P NBC SU NIGHTLYNE	630-7P		1:00			NM	0	\$0.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----S				1	\$10,800.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	WRC	09/24/12-09/30/12		630-7P NBC SU NIGHTLYNE	630-7P	-----Su	1:00		\$10,800.00	NM		
See MG 7.2,7.3,7.4,7.5												
DNA-SPORTS OVERRUN												
Totals											37	\$86,620.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/30/12	28	\$59,900.00	\$50,915.00
10/01/12 -10/06/12	9	\$26,720.00	\$22,712.00
Totals	37	\$86,620.00	\$73,627.00

Signature: _____ **Date:** _____

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